



Fiscal Year 2012 (2011)

1. New business

Special Promotional Loans

	€ million		Change in %
Total	6 469	(6 256)	3.4
<i>thereof: Agriculture</i>	2 438	(1 652)	47.6
<i>Rural Development</i>	2 130	(1 808)	17.8
<i>Renewable Energies</i>	1 410	(2 456)	- 42.6
<i>Agribusiness</i>	480	(330)	45.5

Refinancing of lending business

	€ billion		Change in %
Medium and long-term funding	9.6	(12.0)	- 20.0
<i>thereof: Euro-MTN</i>	6.3	(6.2)	1.6
<i>Global bonds</i>	2.2	(2.9)	- 24.1
<i>AUD-MTN</i>	1.1	(2.0)	- 45.0
ECP program (outstanding volume at year end)	5.3	(7.0)	- 24.3

2. Bank balance sheet

according to German Commercial Code (HGB)

	€ billion		Change in %
Total assets	79.2	(81.3)	- 2.6
Loans and advances to banks	51.2	(51.8)	- 1.2
Securities portfolio	22.0	(25.2)	- 12.7
Promotional volume	67.1	(66.7)	0.6
<i>thereof: Special promotional loans</i>	30.2	(26.8)	12.7
Securitized liabilities	62.2	(62.8)	- 1.0
Own funds	4.0	(3.6)	11.1

3. Bank income statement

according to German Commercial Code (HGB)

	€ million		Change in %
Net interest income	352.9*	(417.2)	-
Administrative expenses	44.7	(40.5)	10.4
Operating result before provision for loan losses and valuation	303.7*	(369.8)	-
Net income for the year	51.0	(49.0)	4.1
Net profit	12.8	(12.3)	4.1

4. Consolidated statement of comprehensive income in accordance with IFRS

	€ million		Change in %
Operating result before profit and loss from fair value measurement and hedge accounting	299.5	(283.1)	5.8
Result from fair value measurement and from hedge accounting	- 55.7	(-352.4)	-
Change in the revaluation reserve	583.8	(-359.8)	-
Group's total comprehensive income	827.6	(-429.1)	-
Group's net profit	12.8	(12.3)	4.1

5. First Quarter 2013 (2012)

	€ million		Change in %
New business in special promotional loans	1 286.8	(1 327.2)	- 3.0
Operating result before provision for loan losses and valuation (HGB)	71.0*	(103.2)	-
Operating result before profit and loss from fair value measurement and hedge accounting (IFRS)	66.5	(84.2)	- 21.0

* Due to a change in presentation not comparable to the previous year's figures